

THE PREMIER BROKER FOR SENIOR HOUSING & HEALTHCARE FACILITIES

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ORRSTOWN PERSONAL CARE HOME

SOUTH CENTRAL PENNSYLVANIA
SOUTHAMPTON TOWNSHIP • FRANKLIN COUNTY
3329 Orrstown Road, Orrstown, PA 17244



Possible Expansion Opportunity

EXCLUSIVELY OFFERED \$2,200,000

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ORRSTOWN PCH Executive Summary

Prestige Group Is Proud To Present This Exclusive Offering

"Orrstown PCH"

3329 Orrstown Road, Orrstown, PA 17603 SOUTHAMPTON TOWNSHIP FRANKLIN COUNTY

Orrstown PCH is an extremely well maintained personal care home. It is a one story purpose built brick building.

It is set on 5.7+/- acres.

It has been privately owned and operated by the current ownership since 2001.

Orrstown PCH is licensed for 30 beds.

It has 18 bedrooms and 18 full bathrooms and 2 half bathrooms.

Orrstown PCH caters to the private pay resident.

Being situated on 5.7+/- acres, this allows for potential future development:

- Expansion of facility
- Subdivision of excess land potential for 3 residential lots.

Being a staple in the community, Orrstown Personal Care Home enjoys an excellent reputation Historically, the census is full and there is generally a waiting list for admission.

This is a great turn-key opportunity for an owner as well as the upside of potentially selling the excess ground for residential development.



ORRSTOWN PCH Property Overview

IMPROVEMENTS

Site Size: 5.7+/- Acres

Site Shape: Rectangular

Building Size: 16,200 +/-sf

Age of Building: 70+/- Years

Stories: 1

Bedrooms: 18 Bedrooms

Bathrooms: 18 Full Baths / 2 Half Baths in Commons Area

Air Conditioning: PTAC in Resident Rooms and Central Air

Heating: Propane—Heat Pump

Exterior: Brick

Flooring: Tile

Water and Sewer: Public

Kitchen: Commercial

Dining Area: Yes

Fire Alarm: Connected to Fire Company

Generator: Yes

Additional Areas: Gazebo and Outdoor Seating Area

Zoning: C1

Hospital Nearby: Chambersburg Hospital

ORRSTOWN PCH Income and Expenses

INCOME	Jan - May 2022
40000 · Resident Fees	554,251.30
49500 · Resident Refunds	-4,330.00
Total Income	549,921.30
Gross Profit	549,921.30
EXPENSES	
Payroll Expenses	2,011.31
68600 · Insurance - Other	15,645.00
61000 · Business Licenses and Permits	2,144.27
62000 · Continuing Education	305.00
63400 · Contributions	762.00
63500 · Janitorial Expense	2,082.97
64900 · Office Supplies	310.14
66000 · Entertainment Expense	525.00
66600 · Gifts	2,623.50
67000 · Groceries	18,746.87
67100 · Home Supplies	1,065.70
67200 · Repairs and Maintenance	1,301.32
68500 · Insurance - Workers' Compensation	7,021.15
68525 · Insurance - Group	10,645.55
71000 · Maintenance and Repairs	4,944.29
65000 · Medical Supplies	1,229.56
72300 · Miscellaneous Expense	5,240.00
78250 · Real Estate Taxes	4,645.39
80500 · Salaries and Wages - Other	208,270.00
80725 · Staff Supplies/Uniforms	709.91
80900 · Taxes - Payroll - FICA	65,985.38
80970 · Taxes - Payroll - FUTA	802.57
80980 · Taxes - Payroll - SUTA	2,146.62
81000 · Telephone	3,173.69
81250 · Trash Removal	2,073.74
82000 · Utilities - Electric	4,444.16
82100 · Utilities - Water and Sewer	4,261.56
82025 · Utilities - Cable	1,340.65
82050 · Utilities - Gas	20,223.20
Total Expense	394,680.50
Net Ordinary Income	155,240.80
Net Income	155,240.80



ORRSTOWN PCH Income and Expenses

INCOME	Jan - Dec 2021
40000 · Resident Fees	1,288,381.24
49500 · Resident Refunds	-16,310.00
Total Income	1,272,071.24
Gross Profit	1,272,071.24
EXPENSES	
Payroll Expenses	5,619.69
68600 · Insurance - Other	35,361.59
61000 · Business Licenses and Permits	2,770.36
62000 · Continuing Education	643.00
63400 · Contributions	1,078.75
63500 · Janitorial Expense	8,930.57
64900 · Office Supplies	623.62
66000 · Entertainment Expense	875.00
66600 · Gifts	2,300.89
67000 · Groceries	44,303.10
67100 · Home Supplies	21,459.96
67200 · Repairs and Maintenance	19,213.43
68500 · Insurance - Workers' Compensation	47,366.95
68525 · Insurance - Group	18,878.76
71000 · Maintenance and Repairs	10,566.91
65000 · Medical Supplies	483.16
72300 · Miscellaneous Expense	2,460.82
78250 · Real Estate Taxes	8,470.83
80500 · Salaries and Wages - Other	511,287.66
80725 · Staff Supplies/Uniforms	1,999.32
80900 · Taxes - Payroll - FICA	146,392.44
80970 · Taxes - Payroll - FUTA	1,088.52
80980 · Taxes - Payroll - SUTA	3,031.45
81000 · Telephone	9,109.96
81250 · Trash Removal	3,832.13
82000 · Utilities - Electric	8,698.14
82025 · Utilities - Cable	3,011.56
82050 · Utilities - Gas	27,404.30
82100 · Utilities - Water and Sewer	6,898.82
Total Expense	954,161.69
Net Ordinary Income	317,909.55
Net Income	317,909.55



ORRSTOWN PCH RENT ROLL

Room	Type of Room	Monthly Rate
1	Private room	4650
2	Private room	4650
3	Semi-private	4200
3	Semi-private	(SSI) 1212.30
4	Semi-private	4200
4	Semi-private	4200
5	Semi-private	4200
5	Semi-private	(SSI) 1212.30
6	Semi-private	4200
6	Semi-private	4200
7	Private	4650
8	Private	4650
9	Suite	4950
10	Semi-private (couple)	4200
10	Semi-private (discount 2nd person of couple)	3150
11	Semi-private	4200
11	Semi-private	4200
12	Semi-private	4200
12	Semi-private	4200
13	Semi-private	4200
13	Semi-private	4200
14	Semi-private	4200
14	Semi-private	4200
15	Semi-private	4200
15	Semi-private	4200
16	Semi-private	4200
16	Semi-private	4200
17	Private	4650
18	Private	4650

ORRSTOWN PCH AERIAL VIEW



ORRSTOWN PCH DEVELOPMENT POTENTIAL - AERIAL VIEW



ORRSTOWN PCH Photographs













ORRSTOWN PCH PHOTOGRAPHS













ORRSTOWN PCH PHOTOGRAPHS



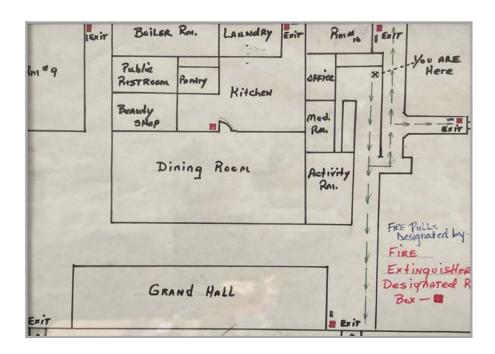


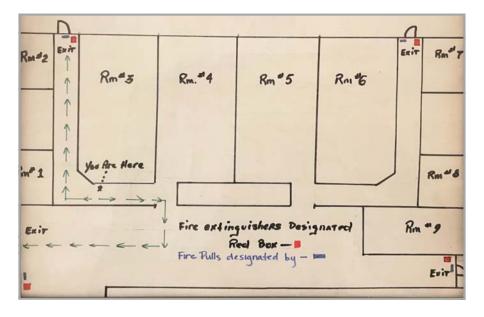






ORRSTOWN PCH FLOOR PLANS





ORRSTOWN PCH TAX MAP



Orrstown PCH License



ORRSTOWN PCH DEMOGRAPHICS



ABOUT

In 2019, Orrstown, PA had a population of 250 people with a median age of 42 and a median household income of \$50,625. Between 2018 and 2019 the population of Orrstown, PA declined from 277 to 250, a –9.75% decrease and its median household income grew from \$49,375 to \$50,625, a 2.53% increase.

The 5 largest ethnic groups in Orrstown, PA are White (Non-Hispanic) (96.8%), Black or African American (Non-Hispanic) (2.4%), Two+ (Hispanic) (0.8%), White (Hispanic) (0%), and Black or African American (Hispanic) (0%). 0% of the

households in Orrstown, PA speak a non-English language at home as their primary language.

100% of the residents in Orrstown, PA are U.S. citizens.

In 2019, the median property value in Orrstown, PA was \$133,900, and the homeownership rate was 68.9%. Most people in Orrstown, PA drove alone to work, and the average commute time was 18.6 minutes. The average car ownership in Orrstown, PA was 2 cars per household.



ORRSTOWN PCH DEMOGRAPHICS

Median Household Income

\$50,625

2.53%

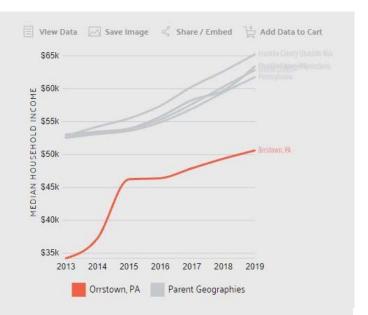
2019 VALUE + \$7.461

1 YEAR GROWTH ± 28.5%

Households in Orrstown, PA have a median annual income of \$50,625, which is less than the median annual income of \$65,712 across the entire United States. This is in comparison to a median income of \$49,375 in 2018, which represents a 2.53% annual growth.

The following chart shows how the median household income in Orrstown, PA compares to that of its neighboring and parent geographies.

Data from the Census Bureau ACS 5-year Estimate.



HOUSING & LIVING

The median property value in Orrstown, PA was \$133,900 in 2019, which is 0.557 times smaller than the national average of \$240,500. Between 2018 and 2019 the median property value increased from \$130,200 to \$133,900, a 2.84% increase. The homeownership rate in Orrstown, PA is 68.9%, which is higher than the national average of 64.1%. People in

Orrstown, PA have an average commute time of 18.6 minutes, and they drove alone to work. Car ownership in Orrstown, PA is approximately the same as the national average, with an average of 2 cars per household.



ORRSTOWN PCH DEMOGRAPHICS

Employment by Industries

From 2018 to 2019, employment in Orrstown, PA declined at a rate of –23.4%, from 128 employees to 98 employees.

The most common employment sectors for those who live in Orrstown, PA, are Manufacturing (21 people), Other Services, Except Public Administration (18 people), and Health Care & Social Assistance (15 people). This chart shows the share breakdown of the primary industries for residents of Orrstown, PA, though some of these residents may live in Orrstown, PA and work somewhere else. Census data is tagged to a residential address, not a work address.



HEALTH

98.6% of the population of Orrstown, PA has health coverage, with 51.6% on employee plans, 14.9% on Medicaid, 11.3% on Medicare, 16.7% on non-group plans, and 4.07% on military or VA plans.

Per capita personal health care spending in Pennsylvania was \$9,258 in 2014. This is a 4.29% increase from the previous year (\$8,877).

Primary care physicians in Franklin County, PA see 1665 patients per year on average, which represents a 1.46% increase from the previous year (1641 patients). Compare this to dentists who see 2124 patients per year, and mental health providers who see 866 patients per year.

Comparing across all counties in the state, <u>Huntingdon</u>
<u>County</u> has the highest prevalence of diabetes (20.6%).

Additionally, <u>Armstrong County</u> has the highest prevalence of adult obesity (44%)

Orrstown, PA Data & Demographics (As of July 1, 2021)

POPULATION	
Total Population	273 (100%)
Population in Households	270 (98.9%)
Population in Families	235 (86.1%)
Population in Group Quarters ¹	3 (1.1%)
Population Density	4,299
Diversity Index ²	11

INCOME	
Median Household Income	\$70,327
Average Household Income	\$98,916
% of Income for Mortgage ⁴	11%
Per Capita Income	\$34,750
Wealth Index ⁵	128

HOUSING	
Total HU (Housing Units)	115 (100%)
Owner Occupied HU	85 (73.9%)
Renter Occupied HU	20 (17.4%)
Vacant Housing Units	10 (8.7%)
Median Home Value	\$182,759
Average Home Value	\$243,452
Housing Affordability Index ³	246



ORRSTOWN PCH Area Information

Franklin Township is in northeastern Franklin County. It is bordered to the northeast by Cumberland County and Shippensburg borough. The borough of Orrstown is is surrounded by the northwest part of the township. Orrstown Personal Care Home has a mailing address of Orrstown, but is situated in Franklin Township.

Interstate 81 and U.S. Route 11, running in parallel, cross the center of the township. I-81 leads northeast to Carlisle and southwest to Hagerstown, Maryland, and has one interchange (Exit 24) in the township. US-11, the local highway, passes northeast through Shippensburg and southwest through Chambersburg, the Franklin County seat, while also leading to the more distant destinations on I-81.

Franklin County is a county located in South Central Pennsylvania. As of the 2020 census, the population was 155,932. Its county seat is Chambersburg.

Location of Orrstown in Franklin County,

Franklin County comprises the Chambersburg–Waynesboro, PA Metropolitan Statistical Area, which is also included in the Washington–Baltimore–Arlington-DC–MD–VA–WV–PA Combined Statistical Area. It lies to a large extent within the Cumberland Valley.



Location within Pennsylvania

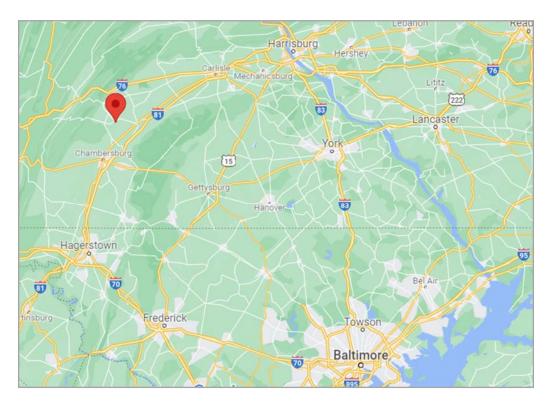
Originally part of Lancaster County (1729), then York County (1749), then Cumberland County (1750), Franklin County became an independent jurisdiction on September 9, 1784, relatively soon after the end of the American Revolutionary War. It is named in honor of Founding Father Benjamin Franklin.

According to the U.S. Census Bureau, the county has a total area of 773 square miles, of which 772 square

miles is land and 0.6 square miles (0.08%) is water.

Franklin County is in the watershed of the Chesapeake Bay and the overwhelming majority of it is drained by the Potomac River, but the Conodoguinet Creek and the Sherman Creek drain northeastern portions into the Susquehanna River. Average monthly temperatures in Chambersburg range from 29.9°F in January to 74.7 °F in July.

ORRSTOWN PCH Maps





ORRSTOWN PCH CONFIDENTIALITY AND DISCLAIMER

PROPERTY ADDRESS: 3329 ORRSTOWN ROAD, ORRSTOWN, PA 17244

This Offering Memorandum has been prepared by Prestige Group (hereafter known as Prestige) and, does not purport to be all-inclusive. All projections have been developed by Prestige, the Owners and designated sources and are based upon assumptions relating to the general economy, competition and other factors beyond the control of Prestige or the Owners, and therefore are subject to variation. Prestige, Owners and its employees disclaim any and all liability for inaccuracies, representations and warranties, expressed and implied, contained in, or for omissions from Offering Memorandum or any other written or oral communication transmitted or made and we expect prospective purchasers to exercise due diligence to verify all information.

The Owners reserve the right, in their sole discretion, to reject any and all expressions of interest or offers regarding the Property at any time with or without notice. The Owners shall have no legal commitment or obligation to any entity making an offer to purchase the Property unless and until a written agreement of sale for the purchase of the Property has been fully executed, delivered and approved by the Owners and its legal counsel. Prestige is not authorized to make any representations or agreements on behalf of Owners.

By accepting this Offering Memorandum, Buyer agrees (I) to hold and treat it in the strictest of confidence, (II) not to disclose the offering Memorandum or any of its contents to any other entity (except outside advisors retained by you) without the prior written authorization of the Owners or Prestige (III) not to use the Offering Memorandum or any of the contents in any fashion or manner detrimental to the interest of the Owners or Prestige.

In consideration for this introduction, Buyer agrees that should Buyer enter into negotiations or agreements with respect to the Property the same shall be done through Prestige. In the event that Buyer violates this Agreement, both Prestige and Owner(s) shall be entitled to all remedies provided by law, including, but not limited to, injunctive relief and damages. In the event that Buyer disclosed the availability of this property to a third party and this third party or the Buyer purchases the above Property without Prestige, then Buyer in addition to the remedies specified herein, will responsible for the payment of Prestige's commission.

Buyer acknowledges that they are working with Prestige as Exclusive Broker and Buyers are not represented by any other real estate broker or agent. Buyer also agrees that they will not contact Owner or Owner's Employees directly or indirectly under any circumstances. Additional information and an opportunity to inspect the Property will be made upon request to Prestige.

Prestige, understands and acknowledges that if the Potential Buyer is a "publicly traded company" on the New York Stock Exchange, and that the existence of discussion regarding Potential Buyer's interest in the Potential Transaction may be material non-public information about Potential Buyer. Prestige, Owner and their respective affiliates and Representatives will comply with all federal and state securities laws as they relate to the purchasing or selling of securities of Potential Buyer after receipt of material non-public information about Potential Buyer.

ACKNOWLEDGED, AGREED AND ACCEPTED this	day of, 2022, by	
Buyer's Signature	Buyers Company (Print)	
Buyer's Name (Print)	Buyer's Email Address (Print)	
Buyer's Mailing Address (Print)	Buyer's Cell Number (Print)	
Buyer's Office Number	Buyer's Fax Number	

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